## Instant Decision Term Series Portfolio at a Glance

www.AmericoTermSeries.com Tools.Americoagent.com www.AgentCafe.com www.Portal.Americoagent.com Agent Services: 800.231.0801

1	CBO 100 & 50	Term 125 & 100	ADB
Туре	Universal Life	Term	Term
Competitive Features	<ul> <li>100% instant decision eApplication</li> <li>Simplified Issue</li> <li>Cash Back Option at the end of the CBO period</li> <li>No mortgage required</li> <li>Living Benefit Riders (Critical, Chronic, and Terminal) included at no additional cost</li> </ul>	<ul> <li>100% instant decision eApplication</li> <li>Simplified issue</li> <li>No mortgage required</li> <li>Living Benefit Riders (Critical, Chronic, Terminal) included at no additional cost</li> </ul>	<ul> <li>No medical underwriting or health questions<sup>2</sup></li> <li>Accidental Death Benefit Rider with common carrier benefit</li> <li>Instant decision eApplication</li> <li>Most affordable option in the Instant Decision Term series</li> <li>Ideal for younger issue ages</li> </ul>
Death Benefit	Minimum: \$25,000 Maximum: \$450,000 Non-medical through \$450,000 <sup>1</sup>	Minimum: \$25,000 Maximum: \$450,000 Non-medical through \$450,000 <sup>1</sup> Base death benefit equals Specified Amount	\$1,000 all cause death benefit ADB: \$100,000; \$150,000; \$200,000; \$250,000
Guaranteed Level Premium Options	30, 25, 20, and 15 years	30-, 25-, 20-, and 15-year level premiums 30-, 25-, 20-, and 15-year level premiums with 5-year guarantees	30 years for issue ages 20 - 50 20 years for issue ages 51 - 60
Underwriting Classes	Standard Non-nicotine; Standard Nicotine; Initial premiums are Unisex. A Nonsmoker classification applies to anyone who has not used Nicotine products (including, but not limited to, cigarettes, cigars, pipes, chewing tobacco, snuff, alternative nicotine delivery devices such as nicotine chewing gum or lozenges, nicotine patches or e-cigarettes or any device used for the vaporization of liquid nicotine) for at least 24 months.		
Cash Back Option	Automatically added using the Enhanced Surrender Value Benefit Rider (Series 2205).  At the end of the Cash Back Option period, depending on which product is purchased, the surrender value of the policy will be 100% or 50% of the total amount of the Cash Back Option premiums paid for the base policy, not including any premiums paid for riders.	Not available	Not available
Accidental Death Benefit Rider	The Accidental Death Benefit rider provides an additional benefit, up to age 70, if the Insured dies as a result of accidental bodily injury within 90 days of the injury.  Rider is optional and available for an additional cost.	An Accidental Death Benefit equal to 25% of the base death benefit will be paid if death is a result of an accident.  An additional 25% of the base death benefit will be payable if death is the direct result of an accident while riding as a fare-paying passenger on a common carrier.  *Not available on Term 100	The Accidental Death Benefit will pay if the insured dies as a direct result of an accident (in addition to the \$1,000 Term Insurance Death Benefit). A common carrier benefit will pay if the insured dies as a direct result of an accident while riding as a passenger in a common carrier (in addition to the term insurance death benefit of \$1,000 and the ADB). The amount of the common carrier benefit equals the ADB Coverage
Optional Benefit Riders	<ul> <li>Additional Insured</li> <li>Children's Term (up to \$15,000/child)</li> <li>Disability Income (also on Additional Insured Rider)</li> <li>Income Term Rider</li> <li>Involuntary Unemployment Waiver of Premium</li> <li>Waiver of Monthly Specified Premium</li> </ul>	Additional Insured Children's Term (up to \$15,000/child) Disability Income (also on Additional Insured Rider) Income Term Rider (Term125 only) Involuntary Unemployment Waiver of Premium Waiver of Premium	Not available
Issue Ages Age last birthday	Minimum Issue Age: 20 30-Year: 55 Non-nicotine; 50 Nicotine 25-Year: 55 Non-nicotine; 50 Nicotine 20-Year: 60 Non-nicotine; 52 Nicotine 15-Year: 55 Non-nicotine; 47 Nicotine	Minimum Issue Age: 20 30 & 5 Year: 60 25 & 5 Year: 65 20 & 5 Year: 70 15 & 5 Year: 75	Minimum Issue Age: 20 Maximum Issue Age: 60
Premium Modes & Modal Factors	Monthly premiums are equal to the annual premium divided by 12	Monthly EFT: 0.095 Annual: 1.00	Monthly EFT: 0.095 Annual: 1.00
Policy Fee	\$90, Fully Commissionable	\$90, Fully Commissionable	None

<sup>&</sup>lt;sup>1</sup>Issuance of policy may depend upon answers to medical questions.



<sup>&</sup>lt;sup>2</sup>Issuance of policy may depend upon answers to Personal History Questions.

## Instant Decision Term Series Portfolio at a Glance

	Payment Protector	Continuation 25 & 10	Payment Protector Continuation 10
Туре	Dec easing Term	Decreasing Whole Life	Decreasing Whole Life
Compelitive Features	Death benefit paid in monthly income payments     Simplified issue - no medical exams     Protection for mortgage payments     Income replacement solution     Lump sum payment available	Clients are covered for life - coverage now and in the future Premiums never increase Death Benefit reduces to 25% or 10% of the initial death benefit after initial death benefit period ends	<ul> <li>Payment Protector with a death benefit that is equal to 10% of the initial lump sum death benefit if the Monthly Income Death Benefit is not used</li> <li>Permanent coverage</li> <li>Premiums never increase</li> </ul>
	Minimum: \$25,000 Maximum: \$450,000 Non-medical through \$450,000 <sup>1</sup>	Minimum: \$25,000 Maximum: \$450,000 Non-medical through \$450,000 <sup>7</sup>	Minimum: \$25,000 Maximum: \$450,000 Non-medical through \$450,000 <sup>7</sup>
Death Benefit	A level monthly benefit will be paid until the end of the Monthly Income Death Benefit Period, but will be no less than 24 months The beneficiary can elect a lump sum payment. Payment amount calculated based on date of birth. Once monthly benefit payments begin, a lump sum benefit is no longer available.	The death benefit is level for 15, 20, 25, or 30 years and then is reduced to 25% or 10% of the initial face amount.	Same as Payment Protector. However, if the Insured dies after the Monthly Income Death Benefit Period has ended, the death benefit will be payable as a lump sump payment equal to 10% of the initial lump sum death benefit.
Guaranteed Level Premium Options	30, 25, 20, 15 years and To Age 70	30, 25, 20, 15 years	30, 25, 20, 15 years and To Age 70
Underwriting Classes	Standard Non-nicotine; Standard Nicotine; Initial premiums are Unisex. A Nonsmoker classification applies to anyone who has not used Nicotine products (including, but not limited to, cigarettes, cigars, pipes, chewing tobacco, snuff, alternative nicotine delivery devices such as nicotine chewing gum or lozenges, nicotine patches or e-cigarettes or any device used for the vaporization of liquid nicotine) for at least 24 months.		
Accidental Death Benefit Rider	An Accidental Death Benefit will pay if the insured dies as a result of an accident within 180 days of the injury. A common carrier death benefit will pay if the insured dies as a result of an accident while riding as a passenger in a common carrier. The amount of the common carrier benefit equals the amount of the accidental death benefit.  Death Benefit: \$10,000 or \$25,000. Rider is optional and available for an additional cost.	An Accidental Death Benefit equal to 25% of the base death benefit will be paid if death is a result of an accident.  An additional 25% of the base death benefit will be payable if death is the direct result of an accident while riding as a fare-paying passenger on a common carrier.	An Accidental Death Benefit will pay if the insured dies as a result of an accident within 180 days of the injury. A common carrier death benefit will pay if the insured dies as a result of an accident while riding as a passenger in a common carrier. The amount of the common carrier benefit equals the amount of the accidental death benefit. Death Benefit: \$10,000 or \$25,000. Rider is optional and available for an additional cost.
Optional Benefit Riders	<ul> <li>Additional Insured (not available on To Age 70 Term Period)</li> <li>Disability Income</li> <li>Involuntary Unemployment Waiver of Premium</li> <li>Waiver of Premium</li> </ul>	Additional Insured     Children's Term (up to \$15,000/child)     Disability Income (also on Additional Insured Rider)     Income Term Rider     Involuntary Unemployment Waiver of Premium     Waiver of Premium	Additional Insured (not available on To Age 70 Term Period)     Disability Income     Involuntary Unemployment Waiver of Premium     Waiver of Premium
Issue Ages Age last birthday	15-Year: 20 - 75 20-Year: 20 - 70 25-Year: 20 - 65 30-Year: 20 - 60 To Age 70: 20 - 50	15-Year: 20 - 65 20-Year: 20 - 60 25-Year: 20 - 55 30-Year: 20 - 55	15-Year: 20 - 60 20-Year: 20 - 55 25-Year: 20 - 50 30-Year: 20 - 45 To Age 70: 20 - 50
Premium Modes & Modal Factors	Monthly EFT: 0.095 Annual: 1.00		
Policy Fee	\$90, Fully Commissionable		

<sup>1</sup>Issuance of policy may depend upon answers to medical questions.

CBO 100 and CBO 50 (Policy Series 325), Enhanced Surrender Value Rider (Rider Series 2295), Term 125 and Term 100 (Policy Series 301/302), Critical Illness Accelerated Death Benefit Rider (Rider Series 2190/2195), Chronic Illness Accelerated Death Benefit Rider (Rider Series 2191/2196), Terminal Illness Accelerated Death Benefit Rider (Rider Series 2192/2197), Accidental Death Benefit Rider (Rider Series 2191/2196), Terminal Illness Accelerated Death Benefit Rider (Rider Series 2192/2197), Accidental Death Benefit Rider (Payment Protector Continuation 10; Rider Series 2179), Additional Insured Term Insurance Rider (Rider Series 2160), Children's Term Rider (Rider Series 2162), Disability Income Rider (Rider Series 2145), Income Term Rider (Rider Series 2178), Involuntary Unemployment Waiver of Premium (Rider Series 2140), Waiver of Monthly Specified Premium (Rider Series 2158-UL), Payment Protector (Policy Series 303), Term ADB (Policy Series 301/Rider Series 2165), Continuation 25 and Continuation 10 (Policy Series 314), and Payment Protector Continuation 10 (Policy Series 304) are underwritten by America Financial Life and Annuity Insurance Company, Kansas City, MO. Products and riders may not be available in all states. Certain restrictions apply. Accidental Death Benefit Rider is only payable upon death by accident. Consult policy and riders for all terms, exclusions, and limitations as well as to determine what constitutes accidental death.

